



2021 Plant With Confidence Offer

No dicamba may be used in-crop with seed in the Roundup Ready® Xtend Crop System unless and until approved by the U.S. EPA and the appropriate state agency for such use. As of July 28, 2020, no dicamba formulations are currently registered by the U.S. EPA for in-crop use with seed in the Roundup Ready® Xtend Crop System in the 2021 season. ^



AUGUST 2020

OUR OFFER:*

Bayer realizes that farmers and dealers are making decisions on what seed and trait packages to select for the 2021 season. To help assist our customers in this decision, Bayer is introducing the Plant with Confidence Offer.

While the EPA works towards a timely science-based decision on XtendiMax® herbicide with VaporGrip® Technology and other low volatility dicamba formulation registrations, we realize farmers are also seeking additional clarity on their alternative options. In the event that XtendiMax herbicide or another low volatility formulation isn't available for use based upon EPA label decisions in the 2021 growing season, Bayer will continue to support farmers that choose the Roundup Ready® Xtend Crop System for their 2021 planting needs by providing farmers with:

- \$7 per unit price reduction** on qualifying Roundup Ready 2 Xtend® soybeans, and
- \$3 per unit price reduction** on qualifying XtendFlex® soybeans (if commercially available for 2021).

We also recognize the challenges and inconvenience of managing through uncertainty as the planting and spray seasons approach. Therefore, we are committed to continue to provide this offer even if the EPA's federal registration of XtendiMax herbicide or other low volatility dicamba formulations occurs after February 20, 2021. In this situation, farmers may both benefit from the offer and have the option to still be able to use this important tool in the fight against weed resistance if the registration occurs in-season.

Bayer hopes this Plant with Confidence Offer* will help farmers in developing their plans for a successful 2021 season.

MOVING FORWARD

Bayer stands fully behind XtendiMax® herbicide with VaporGrip® Technology. We are proud of our role in bringing innovations like XtendiMax herbicide forward to help farmers safely, successfully, and sustainably protect their crops from weeds. We will continue working with the EPA, farmers, academics, and others to provide access to this important tool in the future.

*Depending on the authorized seed seller from which the farmer purchased their seed, the offer will be distributed either directly to the farmer or to the authorized seed seller. Seed sellers who receive funds pursuant to this offer will be required to pass along, per the terms of this offer, the funds to their farmers. Qualifying seed brands for this program are Asgrow®, Channel®, Fontanelle Hybrids®, Gold Country Seed®, Hubner Seed™, Jung Seed Genetics™, Kruger Seeds™, Lewis Hybrids™, Rea Hybrids™, Specialty Hybrids™, Stewart Seeds™, and Stone Seed™.

** Price reduction will be made to the list price before the inclusion of other programs or offers for which a farmer may be eligible. Final price may vary.

OFFER OVERVIEW:***

If the EPA provides a Federal registration for XtendiMax herbicide or other low volatility dicamba formulations on or before February 20, 2021, the offer will be cancelled/voided.

If a decision is made by the EPA on XtendiMax herbicide and other low volatility dicamba formulations after February 20, 2021, the farmer will be given the offer payment on their qualifying products.

***Offer is based solely on the EPA's decision regarding registration of low volatility dicamba formulations. State approvals, label restrictions and other factors like label challenges do not factor in to the offer payment.

QUALIFYING FARMERS:

Farmers must have purchased any of the following products in the 2021 market year in an eligible brand and from an eligible seed seller:

- Roundup Ready 2 Xtend Soybeans
- XtendFlex Soybeans

OFFER PERIOD:

The 2021 market year is September 1, 2020 – August 31, 2021.

FULFILLMENT PERIOD:

Bayer will be fulfilling the offer as soon as possible, but no later than September 30, 2021. Bayer will work with the seed seller to help ensure farmers get their offer as quickly as possible per the terms of this program. If credits are distributed to the seed seller first, the seed seller is required to pay the farmer what they are owed under the offer from the offer funds distributed to the seed seller. If farmers haven't received their credits by October 15, 2021, they should contact their seed seller. Farmers may receive credits from multiple seed sellers.



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OFFER TERMS:

Per unit price reduction is based on 2021 market year net sales units of qualifying Roundup Ready 2 Xtend® soybeans and XtendFlex® soybeans that are invoiced by Bayer.

OFFER CONDITIONS:

- 1) BAYER CROPSCIENCE LP AND ITS AFFILIATES ("Bayer") RESERVE THE RIGHT TO MODIFY OR WITHDRAW THIS OFFER OR ANY PORTION THEREOF WITHOUT PRIOR NOTICE.
- 2) Farmer offers are an important part of the marketing strategy for Bayer. If a farmer purchases Bayer products from a source other than Bayer (or a Bayer authorized seed seller), Bayer retains the option to deny payment to the farmer under the terms of the farmer offer. Only products purchased from Bayer or another Bayer authorized entity and sold to farmers are eligible for farmer offer payment.
- 3) No commission, incentive, rebate, refund, discount or other promotional payment shall be paid on units of eligible products under market funding offers where the sale is executed via an online electronic point of sale system unless approved by Bayer in writing.
- 4) Farmers will forfeit the offer if products are resold outside of Bayer's authorized distribution or retail network.
- 5) All federal, state, or local taxes on payments received under this offer are the sole responsibility of the payment recipient, and not of Bayer or its agents.
- 6) Bayer reserves the final decision, in its absolute discretion, on whether purchasers are eligible farmers.
- 7) Fraudulent reporting of purchase or sales information or documentation that Bayer, in its absolute discretion, believes are not made in good faith, are not made in the ordinary course of business or are made with the purpose of manipulating offer earnings, will be grounds for withholding or invalidating all offer payments or reimbursement of any payments already made as well as immediately terminating seed seller's contract.
- 8) Bayer reserves for a period of three (3) years from the 2021 Marketing Year the right to audit compliance with all conditions and provisions of this offer or other Bayer offers which includes, but is not limited to, an audit of seed seller or farmer's books/records and an inspection of facilities. Any seed seller or farmer found to have submitted false or fraudulent information would be responsible for the cost of the offer audit and forfeiture of the applicable offer payments. If seed seller or farmer does not have the proper documentation for the three (3) year audit term, Bayer may treat such lack of valid documentation as if the sales were invalid and not properly made and subject to payment of the cost of the audit and forfeiture of offer payments.
- 9) Bayer reserves the right to debit future payments due or otherwise seek reimbursement if errors are discovered after payments have been issued.

^No dicamba may be used in-crop with seed in the Roundup Ready® Xtend Crop System, unless and until approved or specifically permitted by the U.S. EPA and the appropriate state agency for such use. As of July 28, 2020, no dicamba formulations are currently registered by the U.S. EPA for in-crop use with seed in the Roundup Ready® Xtend Crop System in the 2021 season. Current stocks of low-volatility dicamba herbicides XtendiMax® herbicide, Engenia® herbicide and Flexapan® herbicide previously approved for in-crop use with seed in the Roundup Ready® Xtend Crop System may not be used after July 31, 2020. Dicamba may harm crops that are not tolerant to dicamba. Contact the U.S. EPA and your state pesticide regulatory agency with any questions about the approval status of dicamba herbicides products for in-crop use with seed in the Roundup Ready® Xtend Crop System.
NOTICE: DO NOT APPLY ANY HERBICIDE TO SEED IN THE ROUNDUP READY® XTEND CROP SYSTEM UNLESS IT HAS A PRODUCT LABEL SPECIFICALLY AUTHORIZING THAT USE. TO USE A HERBICIDE IN ANY MANNER INCONSISTENT WITH ITS LABELING IS A VIOLATION OF FEDERAL LAW. REFER TO THE BAYER TECHNOLOGY USE GUIDE FOR DETAILS AND RECOMMENDATIONS ON USING APPROVED ROUNDUP® BRANDED HERBICIDES ON SEED IN THE ROUNDUP READY® XTEND CROP SYSTEM.

Monsanto Company is a member of Excellence Through Stewardship® (ETS). Monsanto products are commercialized in accordance with ETS Product Launch Stewardship Guidance, and in compliance with Monsanto's Policy for Commercialization of Biotechnology-Derived Plant Products in Commodity Crops. Commercialized products have been approved for import into key export markets with functioning regulatory systems. Any crop or material produced from this product can only be exported to, or used, processed or sold in countries where all necessary regulatory approvals have been granted. It is a violation of national and international law to move material containing biotech traits across boundaries into nations where import is not permitted. Growers should talk to their grain handler or product purchaser to confirm their buying position for this product. Excellence Through Stewardship® is a registered trademark of Excellence Through Stewardship. XtendFlex® soybeans have received full approval for planting in the United States but are pending approval in certain export markets. For 2020, XtendFlex® soybeans will be available as part of a stewarded introduction only to growers who have signed a 2020 XtendFlex® Stewardship Agreement and agree to follow the stewardship requirements. Commercial availability in 2021 is dependent upon regulatory approval. ALWAYS READ AND FOLLOW PESTICIDE LABEL DIRECTIONS. It is a violation of federal and state law to use any pesticide product other than in accordance with its labeling. NOT ALL formulations of dicamba or glyphosate are approved for in-crop use with Roundup Ready 2 Xtend® soybeans. NOT ALL formulations of dicamba, glyphosate or glufosinate are approved for in-crop use with products with XtendFlex® Technology. ONLY USE FORMULATIONS THAT ARE SPECIFICALLY LABELED FOR SUCH USES AND APPROVED FOR SUCH USE IN THE STATE OF APPLICATION. Contact the U.S. EPA and your state pesticide regulatory agency with any questions about the approval status of dicamba herbicide products for in-crop use with Roundup Ready 2 Xtend® soybeans or products with XtendFlex® Technology. Performance may vary, from location to location and from year to year, as local growing, soil and weather conditions may vary. Growers should evaluate data from multiple locations and years whenever possible and should consider the impacts of these conditions on the grower's fields. Roundup Ready 2 Xtend® soybeans contain genes that confer tolerance to glyphosate and dicamba. Products with XtendFlex® Technology contains genes that confer tolerance to glyphosate, glufosinate and dicamba. Glyphosate will kill crops that are not tolerant to glyphosate. Dicamba will kill crops that are not tolerant to dicamba. Glufosinate will kill crops that are not tolerant to glufosinate. Contact your seed brand dealer or refer to the Monsanto Technology Use Guide for recommended weed control programs. Channel® is a registered trademark of Channel Bio, LLC. LibertyLink® and the Water Droplet Design® is a trademark of BASF Corporation. Asgrow®, Deltapine®, Fontanelle Hybrids®, Gold Country Seed®, Hubner Seed™, Jung Seed Genetics™, Kruger Seeds™, Lewis Hybrids™, Rea Hybrids™, Roundup Ready 2 Xtend®, Specialty Hybrids™, Stewart Seeds™, Stone Seed™ and XtendFlex® are trademarks of Bayer Group. All other trademarks are the property of their respective owners. ©2020 Bayer Group. All rights reserved.

